# **LMT 245: EFFECTIVE OFFICE DECISIONS**

### **Transcript title**

Effective Office Decisions

#### **Credits**

2

### **Grading mode**

Standard letter grades

### **Total contact hours**

20

### **Lecture hours**

20

### **Recommended preparation**

 $\label{thm:massage} \mbox{ Massage Therapy certificate, LMT, or other related health care professional.}$ 

## **Course Description**

Explores insurance billing, retail selling, target marketing, bookkeeping, credentialing and other issues a massage practice may encounter.

#### **Course learning outcomes**

- 1. Develop decision making strategies for a massage therapy practice relating to retail sales, bookkeeping, and insurance billing.
- 2. Analyze professional liability insurance coverage needs.
- 3. Decide and apply advertising and marketing strategies to a target
- 4. Identify continuing education opportunities that are acceptable for massage license renewal in Oregon.
- 5. Complete an insurance billing statement for the payment of massage therapy services.